Basic Data

1. The names of the examined company(ies)

2. Tax identification number(s) of the examined company(ies)

3. Main industry (briefly)

4. Location (Country(ies))

5. Name 4-5 of the most important data

Transaction

6. Type of transaction (100% sale, minority, JV, etc.)

8. Is property part of the transaction?

9. Reason for the transaction

10. Preferred type of investor (financial and/or professional)

11. Owner's role after the transaction (advisor, staying in, for how long)

12. Why is it worth investing?

13. Asking price

14. Expected price (minimum)

Company

15. Company history from the beginning to present day, highlighting key years (at least 10 sentences)

16. Activity details (at least 10 sentences)

17. Introduction of products and services (at least 10 sentences)

18. Export countries, international relations at country level

19. Introduction of technology (at least 10 sentences)

20. Unique product, technology or services (at least 10 sentences)

21. Market share (estimated by management)

22. About quality (briefly)

23. Certifications (names)

Organization

24. Ownership type (private)

25. Ownership stake

26. About the organization (briefly)

27. Number of employees

28. Number of leased labor

29. Ratio of white-collar to blue-collar workers

30. Organization structure (owners, subsidiaires, facilities)

31. Detailed presentation of key management (at least 10 sentences)

SWOT

32. Strengths for SWOT (advantages)

33. Weaknesses for SWOT (potential problems)

34. Opportunities for SWOT analysis

35. Threats for SWOT (potential issues)

Assets & Properties

36. Property (briefly)

37. Detailed presentation of properties (locations, plot sizes, usable areas, owned/leased, year of constraction/renovation, expansion possibilities)

38. Brief description of main machinery(capacity, brand, age)

39. Detailed presentation of machinery, equipment and assets

Financials

40. Revenue distribution by main categories in 2023 (services, products)

41. Export ratio to revenue

42. If not in EUR, then EUR/XYZ revenue ratio

43. Capacity 2023

44. Approved dividend for 2023

45. Presentation of current credit portfolio (Financier, type,start date,maturity,initial amount,outstanding, interest rate, collateral and others)

46. Ongoing tender (type, amount, supported rate, maintenance period, realized, etc.)

47. TOP 10 anonymous Customers 2023

48. Top 10 anonymous Suppliers 2023

Plan & Strategy

49.	Briefly about strategy, outlook	
50.	Capacity 2024	
51.	Revenue plan for 2024	
52.	Long-term revenue plan	
53.	Profit (EBIT or EBITDA) plan for 2024	
54.	Profit (EBIT or EBITDA) plan for the long term	
55.	Investment plan 2024 (M€)	
56.	Investment plan for the long term (M€)	
57.	Staffing plan for 2024	
58.	Staffing plan for the long term	
59.	How they envision the company's future, competitors, market trends (at least 10 sentences)	

Documents (please attach)

YES/NO

60.	Financial reports for 4 years (balance sheet, income statement)	
61.	General ledger for 2 years	
62.	Latest general ledger	
63.	Business plan if available	
64.	Fixed asset list of 2023.12.31.	
65.	Property appraisal or market value estimation by the owner	
66.	Asset valuation or machinery/equipment estimation by the owner	
67.	Organization structure (figure)	
68.	Certifications documents (at least images)	
69.	Logos of customers	
70.	Photos of property	
71.	Photos of products	
72.	Photos of technology,machinery	
73.	Photos of management members	